

Lisa M. Nieman
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Professional Objective:

A challenging teaching position that will utilize my education and experience for a positive impact on the students and the college, while allowing for my continued growth and development.

Summary of Qualifications:

25 years of leadership experience in the retail industry, 18 of which in "big box" format, with 9 years of multi-unit supervision. Experienced in process design and implementation for solution-based results in efficient and effective store operations. Have extensive background in general merchandise store operations. Competent to manage and build relationships with a diverse group of people. Results oriented with a proven record of responsibility and advancement.

Education:

Doctorate of Business Administration

Anderson University

Anticipated completion 2010 with major focus in management.

Anderson, Indiana

Master of Business Administration

Anderson University

Graduated with a 3.70 GPA while working 50+ hours per week.

2002

Anderson, Indiana

Bachelor of Science in Organizational Administration

Central Michigan University

Major focus in management and minor focus in psychology.

2000

Mount Pleasant, Michigan

Associate of Business Management

Macomb Community College

Graduated Cum Laude.

1989

Clinton Township, Michigan

Professional Experience:

Instructor of Business

Indiana Wesleyan University

Teach traditional students in the areas of Foundations of Business, Management Principles, Business Communications, and Production and Operations Management. Other responsibilities include advising and serving as a faculty advisor for SIFE (Students in Free Enterprise), a student organization.

August 2007 to Present

Marion, Indiana

Operations Manager

Lowe's Companies, Inc.

Responsible for total store operations as second in command, focusing on profit, commercial sales, specialty sales, installed sales, inventory control, customer service, leveraging payroll, store merchandising, training and development. Direct reports include zone managers, receiving department, night stocking and delivery teams.

August 2004 to August 2007

Indianapolis, Indiana

Adjunct Professor

Indiana Wesleyan University.

Facilitating adult learners in the Bachelor Programs of Business, Business Management, and Management disciplines. Teaching philosophy focused on integrating field experience, education, and faith into the classroom for the purpose of growing and developing individuals into successful life achievers.

June 2004 to Present

Indianapolis, Indiana

Operations Manager/Sales Manager November 2003 to August 2004
Lowe's Companies, Inc. Indianapolis, Indiana
Responsible for total store operations focused on profit, inventory control, and customer service. Completed the management-training program (4/04) and filled the Sales Manager position until an Operations Manager position opened. Responsibility focused on commercial sales, specialty sales, installed sales, and developing the sale specialist team.

Hardlines Operations Specialist IN/IL March 2001 to September 2003
Meijer, Inc. Grand Rapids, Michigan
Teaching, training, coaching, counseling team/lines leaders within the region. Inventory control, program and process design and implementation, new store set-up, office to store communications, liaison between merchandising and operations, statistical analysis, promoting for profit, layout and planogram execution, new store prints and fixturing of prints, controlling stockloss, and same store sales increases for the Hardlines areas in 10 stores covered from 3/03 - 9/03, 17 stores from 10/01 - 3/03, and 33 stores from 3/01 - 10/01.

Operations Performance Standards Specialist IN/IL April 2000 to March 2001
Meijer, Inc. Grand Rapids, Michigan
Monitored and analyzed store performance in areas of labor, profit, inventory, and stockloss at key, category, department, and store levels. Trained on stockloss and inventory control. Covered the Indiana/Illinois region (32 stores). Worked with store directors, vice presidents, and regional vice president of the region.

Director of Hardlines Operations IN/IL April 1999 to April 2000
Meijer, Inc. Grand Rapids, Michigan
Supervised 12 direct reports covering 19 store departments in the Hardlines area. Leadership responsibilities included same store sales increases, implementing programs and processes, and mentoring 30 stores.

Senior Hardlines Operations Specialist IN/IL February 1995 to April 1999
Meijer, Inc. Grand Rapids, Michigan
Supervised six direct reports covering 9 store departments in the Hardlines area. Mentored 28 stores with 20 of them being new store sets. Instrumental in starting the Indiana/Illinois Region.

Housewares/Jewelry/Gifts Specialist April 1994 to February 1995
Meijer, Inc. Grand Rapids, Michigan
Mentored team leaders in 12 stores for the growth and development of their leadership and for the profitability of their individual departments within the store.

Department Area Team Leader July 1989 to April 1994
Meijer, Inc. Shelby Twp. and Chesterfield, Michigan
Responsible for staffing, scheduling, inventory control, overall conditions, Guest Service first and foremost, teaching/training my team, pricing accuracy, promoting for profit, layout/planogram implementation, day to day operations, and store director in charge. Covered Sporting Goods/Automotive 9/26/93 - 4/24/94, Jewelry/Gifts 8/11/91 - 9/25/93, Jewelry 3/25/90 - 8/10/91, and Team Leader in Training 7/24/89 - 3/24/90.

Appliance Manager August 1982 to July 1989
Kmart #3546 Clinton Township, Michigan
Responsible for ordering, inventory control, planograms, merchandising, setting of ads, price changes, and overall conditions and standards of the Small Appliance, Electronics, White Goods, Records/Tapes, Video, and Computer Games and Accessory areas.

Seminars and Achievements:

Board of Director's Level Leadership Development Plan Award, President's Level Leadership Development Plan Award, Dale Carnegie, Karass Negotiating, Hillsdale Leadership: Professional Growth through Self Analysis, Leadership Effectiveness Training, OZ Principle Training, Management Training Seminar, Outstanding Customer Service Award from Kmart, and graduated from Chippewa Valley High School with Honors.

References: Available upon request and will confirm excellent employment behaviors.